



Bruno Ricciuti - *BBK Southfield*

Bruno provides BBK clients the benefit of his expertise in restructuring, bankruptcy, corporate finance, valuation, due diligence, interim management, litigation support, risk/credit management, accounts receivable and claims management.

Background

- Automotive
- Consumer Goods
- Distribution/Logistics
- Manufacturing
- Retail
- Real Estate

Professional Experience

Bruno served as GM, EVP and CFO of Expert Corporation, an international automotive manufacturer and provider of engineering design and development services. During that time he was responsible for the aggressive start-up of a subsidiary expected to generate sales to OEMs from zero to \$315 million by 2007 and securing revenue through the year 2014.

Within the manufacturing operation, he organized zero defect launches of new facilities, increased efficiency 213% and quality 167%. Bruno resolved supplier 3rd party litigation issues and successfully migrated to a new supplier, helping Expert realize a 31% reduction in price with increased quality and profits.

As a Manager for PricewaterhouseCoopers LLP, Bruno worked with public and non-public automotive and manufacturing companies with exposure to international accounting standards. He created financial models that aided clients in the optimization of plant facilities and improvement of internal controls; he led mergers and acquisitions, helped businesses obtain significant reductions in the purchase price of competitors, led the third largest acquisition in the U.S. during 1998 and worked with companies through the IPO process and subsequent equity/debt offerings.

As a Senior Accountant to George P. Johnson & Company (a prominent Detroit-based public accounting firm), Bruno planned and performed (and supervised staff performing) assurance, consulting and tax engagements.

He also served as Senior Accountant to Cairns & Stewart, PC, a public accounting firm that served clients in the manufacturing and real estate industries.

Education and Certifications

- Bachelor of Business Administration, Accounting - Oakland University
- CPA – State of Michigan