



Philip M. Goy - *Managing Director, BBK Southfield*

Phil provides BBK clients with more than 35 years of executive level financial management experience in the automotive, real estate and communications industries, including the last seven years in the management consulting field.

Phil provides quality advisory services to companies during the investment, transaction and integration phases of the business cycle. Phil analyzes operational opportunities from strategic and financial perspectives. He offers guidance in financial reporting systems, business integration and consolidation, forecasting and financial due diligence.

Background

- Automotive
- Construction
- Electronics
- Food Processing
- Real Estate

Professional Experience

As Managing Director of Maxwell Advisors, Phil was involved in financial restructuring, strategic planning, cash management, interim financial management, and related corporate/financial organizational issues. Clients included real estate ventures, manufacturing companies, motor vehicle dealers, transportation services, and professional services firms.

While serving as Vice President of Finance and Administration for the Central Division of a Nasdaq-listed company, Phil established accounting and financial controls over the largest operating region of the company. The Central Division was a \$165 million business unit whose customers were Fortune 100 companies. Phil led the financial modeling and due diligence process in the sale of an \$8 million output business operation.

As CFO, VP of Finance and Treasurer of another Nasdaq-listed company, Phil coordinated and structured the acquisition of three businesses, raised more than \$7 million of working capital and led the redemption of warrants originally made available with the Company's IPO.

Phil's career began at Haskins & Sells (currently Deloitte & Touche LLP). He was a partner for 12 years, providing accounting, auditing, and advisory services to manufacturing, retail and distribution, real estate and construction, and service companies.

Education

- Bachelor of Business Administration/Accounting, University of Michigan
- Master of Business Administration/Finance, University of Michigan
- Certified Public Accountant (Michigan)
- Certified Turnaround Professional
- Certified Insolvency and Restructuring Advisor

Affiliations & Memberships

- Michigan Association of Public Accountants
- American Association of Public Accountants
- Turnaround Management Association, Detroit Chapter
- Association of Insolvency and Restructuring Advisors