



Michael P. Goldsmith - *Managing Director and Chicago Office Head*

Michael Goldsmith is a senior executive with 30 years experience working with troubled companies and their stakeholders in technology, manufacturing, real estate and commercial finance industries. His key areas of expertise include financial restructuring, distressed investments, turnaround management, corporate strategy and corporate governance. Mike is also well regarded for his ability to establish strategic business partnerships and translate strategy into operational success.

Background

- Corporate Governance
- Finance
- Manufacturing
- Risk Management
- Securitization
- Technology

Professional Experience

Prior to joining BBK, Mike was CEO of Zimmer Custom Made Products Inc., an Indianapolis based flexible packaging manufacturer and turnaround investment.

Mike co-founded AEG Partners LLC in 1999 and was a principal of the firm until he sold his interest in 2005. With almost three decades of experience working with under-performing companies, he led multiple restructuring engagements for AEG, including firms in the technology, manufacturing and real estate industries. He served as financial advisor to a number of private equity portfolio companies. Mike's expertise was also called upon to counsel financial institutions on the management of their distressed loan portfolios.

Mike held senior positions at Heller Financial, including serving as Group President for Real Estate Finance, where under his leadership, the group reversed a ten-year history of consecutive losses and was profitable from 1996 to 1999. Mike's accomplishments include initiating Heller's entry into the capital markets with high quality CMBS offerings that specialized in manufactured home communities and self-storage facilities becoming one of the earliest issuers. Subsequent issues included all major property types. All issues performed as underwritten with no credit losses. He also established joint venture relationships with Morgan Stanley and Prudential that made investment in the development and acquisition of hotels, offices, retail centers, mobile home communities, and residential development. The successful investment record led to founding the \$250 million Heller Mezzanine Capital Fund.

Mike also served as Heller's workout group General Manager responsible for 50 people handling a \$1.2 billion portfolio of distressed corporate financings including buyouts and recapitalizations to public and private entities across a variety of industries. The group assumed ownership and control over a number of operating businesses. Previously, he was Vice President and Division Manager of a bank commercial loan workout portfolio at Continental Illinois Bank.

Education and Certifications

- Master of Business Administration, University of Michigan
- Bachelor of Arts, University of Rochester

Affiliations and Memberships

- Association for Corporate Growth
- Urban Land Institute
- Turnaround Management Association